



DEVELOPER GROUP

BANGALORE | CHANDIGARH | CHENNAI | DELHI – NCR | GOA | HYDERABAD | KOLKATA |
LUDHIANA | MUMBAI | PUNE | VISAKHAPATNAM |
LONDON | SINGAPORE | TOKYO

VISION

“We aim to be a path-breaking global enterprise by ensuring that all commitments made are honoured, re-inforced with our entrepreneurial drive.”



“Create the definitive professional real estate development vehicle for India with best in class practices focused on customer trust, delivery, quality and sustainability backed by innovation to conceive success for the customer”

Spearheading change

Developer Group is committed to bringing in new practices and new ways of thinking in an industry that impacts the lives of millions and the way our society evolves. At the cornerstone of this vision are professionalism, transparency, ethics and reliability. On this foundation, we are building a company that will set new standards in the realty and urban infrastructure sector. Our global alliances and promoters give Developer Group the leading edge in technology and innovation while an experienced team empowered with local knowledge and networks has deep insights in the realty landscape. The combination promises to make Developer Group a game-changer.

Internationally capitalised company with leading Japanese institutional and corporate co-promoters

Most experienced team of real estate and urban infrastructure professionals

Strategic global alliances

Access to prime land banks



About Us

100% Foreign Direct Investment Company having blue chip promoters & investors

Consortium of highly experienced real estate professionals in the Indian market

The consortium has entered the development space with signature projects in India

Highly regarded real estate experts, who bring together world-class expertise, local knowledge and have decades of experience in the Indian market

First ever Japanese Investment in a Real Estate Company in India

Principally Japanese investors' started company with very strong professionally driven management team having global network

Strategic Alliance - Two large Japanese construction sector companies to co-promote and develop quality real estate and infrastructure in India

Alliances with global infrastructure and real estate developers to create new mega projects

Huge land assets' accessibility in this space

Key Drivers

Key Drivers

Growing urbanization

Lack of professional, quality focused real estate players in the market

Strong team with in-depth understanding of the real estate micro markets and local business environment.

Comprehensive customer insights to ensure the correct positioning of the project.

Established associations with the best professional consulting and contracting teams.

Existing relationships within the industry and government ensuring a smoother and faster approval process.

Relationships with best in class global practitioners in various aspects of the real estate development program.

Business Domain

Townships and Residential Developments in India

Currently developing about 200 acres plus across India and expected to grow exponentially

Commercial Developments in India

Opportunistic commercial developments in key cities

Industrial Cities Developments in India

Appointed by Japanese Government as a member of the technical committee for the consortium between Japanese and Indian Government's Industrial City developments

Residential and Mixed- Use Developments in South East Asia

Committed to start development projects in South East Asia

Residential Re-Development in UK

Opportunistic re-development projects through our London office

REIT

Preparation of cross border assets REIT listing in 2016-17. Currently, forming a consortium

Corporate Strategy

Long-term Value Creation

Investment strategy based on the medium to long-term view on fundamentals of the real estate sector, especially, in India

Land Bank Advantage

Critical advantage capitalizing on the land bank holdings by offering high quality RE

Local Expertise

Experienced top management with years of experience in key markets across the country in India, especially.

Wide Project Portfolio

Residential, Office and Retail, IT back offices, Infrastructure, Industry and Tourism

FDI Compliant Projects

Conducive to international participation

Diversified Geographies

Focus on established greenfield opportunities

Brand Advantage

Focus on building a creditable, trustworthy and transparent brand image

Current Investors

Current Investors

Investor A

The family office of the founder/promoters of one of the Largest Japanese Pharmaceutical Companies (established 1958)

Listed on the Tokyo Stock Exchange

Total Net Assets USD 1.25 billion and Net Income USD 1.09 billion

Investor B

A Pioneer and World Leader in the Food Industry, with over 7,000 employees and Revenues of USD 4.4 billion

Listed on the Tokyo Stock Exchange

Investor C

Private Investment Vehicle of possibly one of the Largest Consumer Finance Companies in Japan with close to 1,500 employees

Listed on the Tokyo Stock Exchange

Nohara, Japan

A 400 year old Building Materials Company

The market leader in Japan with annual revenues exceeding USD 1 billion

Tama Home, Japan

The leading home building company from Japan with more than 2,500 employees and Sales exceeding USD 1.5 billion

Listed on the Tokyo Stock Exchange

Strategic Allies

Tama Home

One of the fastest growing Home Building Companies in East Asia
Listed on the Tokyo Stock Exchange
Sales exceeding USD 1.5 billion and Building 10,000 homes a year

Greearth Pte. Ltd.

Singapore based M&E engineering and construction Company boasting of
a century worth stellar track record

Nohara

A 400 year old Building Materials Company
The market leader in Japan with annual revenues exceeding USD 1 billion

Institute of Information Industry (III), Taiwan

Think tank for the Govt. of Taiwan for technology development

TamaHome®

タマホーム

**Building
10,000
Homes per
year in
Japan**

Homebuilding Segment

- Construction Contractor for Custom-built Homes
- Construction Contractor for Multi-unit Homes
- Contractor for Home Renovation and Other Works
- Referrals for ancillary Services and Construction such as Landscaping

Real Estate Segment

- Sale of Residential Lots and Detached Homes
- Planning, Development and Sale of Condominiums
- Subleasing of Office Buildings

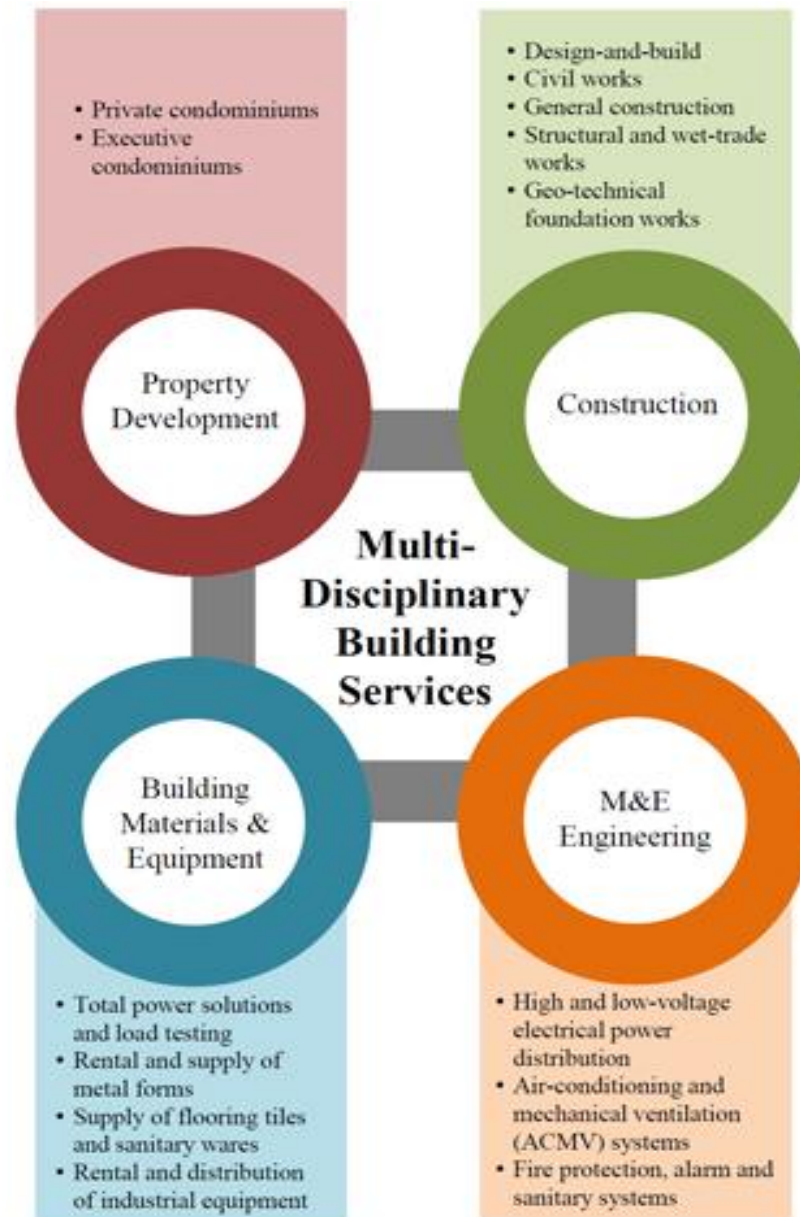
Financial Segment

- Insurance Agency Services for Fire, Earthquake, as well as Additional Policies and Agency Services
- Bridge Loans for Customers Purchasing Custom-built Homes

Other Business Segment

- Investment in Overseas Housing-related Businesses
- Sale of Home Furniture and Contractor for Interior Construction Work
- Construction Contractor for Retail Facilities and Other Properties
- Soil surveys, Soil remediation Work, and Guarantees in the Event of Home Soil Erosion

**Turnover
USD 1.6
billion**





Link ideas. Build future.

Name of company	NOHARA.CO.LTD
Established	1598
Incorporated	September 11st,1947
Capital	¥612,000,000

III, Taiwan

ABOUT III, TAIWAN

- ◆ Taiwan - Regarded as the global leader of technological innovations
- ◆ Institute for Information Industry (III) - shared vision between the Government of Taiwan's Ministry of Economic Affairs and several private enterprises
- ◆ Focus to assist in Taiwan's industrial development
- ◆ III is regarded as the **Government think tank**

FOCUS ON THREE MAIN DOMAINS WITH DEVELOPER GROUP

- ◆ Smart living infrastructure installation
- ◆ Smart living application and services
- ◆ Smart living new, emerging technology and application

SMART COMMUNITY FEATURES BEING DEVELOPED ALONG WITH DEVELOPER GROUP

- ◆ Hazard Free Underground Electrical Infrastructure
- ◆ Fibre to Home (FTH) for Telephone
- ◆ Internet and Wi-Fi, 24X7 Power Back Up
- ◆ Multiple Tier Security
- ◆ LED Street Lights with Daylight motion Sensors
- ◆ Controlled Distribution and Utilities Management
- ◆ Solar Power for Common Areas
- ◆ Key Environment Parameter Display
- ◆ Smart billing
- ◆ Remote access and control of homes



Locations

On-Going Projects



A few minutes away from the bustling Visakhapatnam City, spread over 50 acres

The very first truly international residential enclave in Visakhapatnam

Fully functioning Oakridge International School within the premises

Only project to have a water treatment and sewage treatment plant in Visakhapatnam

Premium lifestyle club with myriad social & recreational facilities



100+ acres integrated township, strategically located at NH- 1, Ladhawal, near toll

Comprising of plots, independent floors, expandable villas, group housing

Energy efficient development - IGBC Gold standard

World class club, international school, renowned hospital and shopping complex

Abundant greens with lacs of trees and open space for cleaner air



Condominium development on 6.84 acres of land comprising of 2 BHK with a top of the line clubhouse having various recreational amenities

Located at NH- 4 on the growth corridor of Sriperumbadur, Chembarambakkam, Chennai

Energy efficient development - IGBC Gold standard

Proposed automated common area electricity control

75% green and open space for cleaner air



Gated premium low density residential development of 47 acres comprising of Plots of multiple sizes with a total saleable plot area of about 1 mn sq. ft with a scenic view

Strategic corridor connecting the Devanahalli – Doddaballapur – Chikkaballapur Triangle – which makes it an attractive investment destination.

Themed around wellness and being close to nature

World class development a full-fledged Club House, Underground hazard-free electrical infrastructure, 24 hours power backup, STP, Provision for underground communication network, etc

Thank you
for your support!



www.developergroup.com



Mr. Akshey Sharma
Senior Executive Vice President, Developer Group

Mr. Nurul Islam Nahid
Education Minister of Bangladesh

We take immense pleasure to display our gratitude to our ever-encouraging customers who have helped us secure the glorious award of **India's Most Ethical Real Estate Company Award**

Being India's first 100% Japanese corporate-promoted real estate company, our DNA is ingrained with stringent moral codes while building on our existing Indian values.

The principles imbued by the team warrant that business should be conducted in the most ethical and socially responsible manner.

We thank all our friends and associates for their constant support and we commit that we shall continue to work with the highest order of ethics and utmost earnestness.

Team up with winners

Pedigree. Lineage. Track record. The Developer Group comprises stars who have dazzled the real estate world of emerging markets especially in India. Professionals who have depth of knowledge when it comes to customer insights and project assessment as well as risk management expertise. With sights set on the global arena, the group plans to collaborate with the best of the best international consultants and practitioners, and already have in place, strategic alliances with the largest construction conglomerates of the Far East. Powered with a line-up like ours, Developer Group is all set to be on the forefront of change.



AKINARI TOKUYAMA

Male

D.O.B. – March 15, 1978

- **Certified Public Accountant**
- **Master of Policy Management** - Keio University in Japan

President of Bridge –C
Ltd
(fund management
company and financial



BRIDGE C

Vice President of
Carlyle Group
(Buyout Team)

THE CARLYLE GROUP

2005 – 2011

Acted as board member for



Goldman
Sachs

Feb 2000 – April 2005



AKSHEY SHARMA

Male

D.O.B. – May 3, 1975

- **B.E. (Civil Eng.)** - Govt. Engineering College, Jodhpur, Rajasthan, 1994 – 1998
- **PG Diploma (Finance)** - IMT Ghaziabad
- **PMP** - PMI
- **LEED** - AP

Head Projects, Bharti
Realty Ltd.



2008 – 2014

Deputy Project Manager,
HCL Technologies Ltd.



2006 - 2008

Civil Engineering, SMCC
Construction Ltd.



2005 - 2006

Planning Engineer, G.S.
Developers & Contractors Pvt. Ltd.



2002 - 2005

Assistant Engineer, Era
Construction India Ltd.



1998 - 2002

ALBIN DAVID REBELLO

Male

D.O.B. - August 23, 1961

- **Master of Management Studies in Marketing & Finance** - Jamnalal Bajaj Institute of Management Studies, Bombay University
- **Bachelor of Arts (Honours) in Economics** - St.Stephen's College, University of Delhi
- Fellow Royal Institute of Chartered Surveyors(FRICS)

CEO, Bharti Realty Ltd.



2009 – 2013

MD, DLF Home Developers
Ltd.



2005 - 2009

MD & CEO, Tata Housing
Development Company Ltd



1997 - 2005

Project Manager, The Taj
Hotels, Palaces and Resorts



1988 - 1995

Area Sales Manager,
NELCO



1985 - 1988

(TAS) Officer, TATA
Administrative Service



1984 - 1985

ANUJ SURI

Male

D.O.B. – April 27, 1982

- **PGDM** in Business Management, IMM, New Delhi, 2006
- **MBA**, Preston University, USA, 2006
- **BBA**, IP University, New Delhi, 2003

Head – Brand Management, Bharti Realty Ltd.



2010 – 2015

Brand Manager
Bacardi India Pvt. Ltd..



2009- 2010

Strategy and Product
Management,
DLF Limited



2006 – 2009

ARSHAD USMANI

Male

D.O.B. – 01 October 1966

- **PGDM** - KC College, Mumbai
- **M.Com.** – A.M.U., Aligarh
- **B.Com.** – A.M.U., Aligarh

M.D. & Partner, M/s Anantham Epic Homes LLP, Builders & Developers, Mumbai



2014 – Present

Director & Partner, Malay Epic Homes LLP, Real Estate Marketing Company, Mumbai



2014 – Present

C.O.O., Lokhandwala Construction Industries Ltd., Mumbai



2009 – 2013

Head and VP- Real Estate, Project Execution & Implementation, BBTC Ltd., Mumbai



Bombay Burmah

2007 – 2009

G.M., Project Acquisition, Kalpatru Homes Ltd., Mumbai



2006 – 2007

Head – Business Development, Project Acquisition/Execution, Lokhandwala Construction Industries Pvt . Ltd., Mumbai



1999 – 2006

Senior Executive & Regional Head, TATA Housing Development Co. Ltd., Mumbai



1992 – 1999

ARUN K GUPTA

Male

D.O.B. - 29 May, 1968

- **Fellow Chartered Accountant** - Institute of Chartered Accountant of India, 1992
- **Cost Accountant** - Institute of Cost and Management Accountant of India, 1991
- **B.Com. (Hons.)** - Hindu College, Delhi University, 1989

CFO, BCC
Infrastructures Pvt. Ltd.



2007- till date

Head, Finance &
Accounting, Bharti Realty
Ltd.



2007 – 2011

General Manager, Finance &
Accounting, Intertoll ICS India



2004 - 2007

General Manager, Finance
& Accounting, Tetra Tech
India



2001 – 2004

Senior Manager, Finance & Accounting,
SPML Infra Ltd.



1997 - 2001

BRIG. N K BHATIA (Ret'd.)

Male

D.O.B. - 08 Sept, 1959

- **Pursuing Ph.D. in Strategic Studies** - Pune University
- **Masters in Human Rights** - University Gold Medalist
- **Bachelor of Arts in Political Science** - Hindu College, University of Delhi



Served Indian Army (1981-2015)

G. KANNAN

Male

D.O.B. - 13 Aug, 1955

- **Institute of Cost Accountants of India - 1986**
- **Institute of Company Secretaries of India – 1981**
- **M.B.A from Faculty of Management Studies, University of Delhi**
- **B. Com -University of Madras, 1975**

Executive Director



2012-15

Chief Financial Officer



2011

Director-Commercial



2010

Director

Arcan ProIndia Pvt. Ltd.

2009

Executive Director

Pramerica BHI Advisors Pvt. Ltd.

2006 – 2008

President(Finance & Corporate Affairs)



GLOBAL REALTY

2005 – 2006

Vice President & Company Secretary, DLF Ltd.



1995 – 2005

General Manager & Company Secretary.

Gangeswar Ltd.

1982 – 1994



Central Coalfields Limited

A Miniratna Company

1976 – 1981

PARTHA CHATTERJEE

Male

D.O.B. – 4 May 1959

- **Graduation with Honors in Chemistry** - St. Stephens College, New Delhi
- **Post Graduate Diploma in International Marketing** - Berne, Lincolnshire
- **Diploma in Management with specialization in Marketing and IT** - IGNOU, New Delhi



Advisor (Previously, Executive Director & Founding Director), Keys Hotels



2006 – til date

General Manager, Sales & Marketing, Roots Corporation Ltd



2004 - 2006

Director of Sales, Conferences and Incentives & Director of Sales, Mumbai, The Indian Hotels Company Limited– Taj Hotels, Resorts and Palaces



2003 - 2004

Director of Sales, The Taj Mahal Palace Hotel & Towers



2001 - 2003

Director of Sales, The Taj Palace Hotel, New Delhi



1997 - 2001

Sales Manager, The Taj Mahal Hotel, Lucknow



1994 - 1997

Sales Manager, special initiatives, The Indian Hotels Company Limited– Taj Hotels, Resorts and Palaces



1992 - 1994

RANJIT CHOPRA

Male

D.O.B. - August 19, 1958

- **Fellow Chartered Accountant** - Institute of Chartered Accountants of India
- **B.Com. (Honours)** - Hindu College, Delhi University, India

Director, DLF India
Limited.



2010 - 2012

CEO, Delanco Real Estate Pvt.
Ltd.



2005 – 2010

President & CEO, Turner
Morrison Land Ltd



1993 - 2001

President & CEO, Inalsa
Appliances Limited



2001 – 2005

S. PRAKASH

Male

D.O.B. - 31 December, 1950

- **Masters BA (PGDM) - IIM Calcutta**
- **Bachelor of Technology - IIT Madras**

Director, DLF Housing &
Construction Ltd.



2005 - 2009

Executive Director & Deputy
CEO, Tata Housing
Development Company Ltd.



1997 - 2005

Assistant Vice President , Sterling
Holiday Resorts (India) Ltd.



1992 - 1996

Vice President, Computer
Point (I) Ltd.

1987 - 1988

Chief Executive, Kamala
Solvents Pvt. Ltd., Dindugal,
Tamil Nadu

1986 - 1987

General Manager,
Karnataka Filters Pvt. Ltd.
Bangalore

1980 - 1985

Profit Centre Head,
United India Foods

1988 - 1992

SATISH PANANDIKAR

Male

• **B.E. (CIVIL)** - Bombay University, India

Vice President, Emaar
MGF Land Ltd.



2007 - 2014

General Manager, DLF Ltd.



2006 – 2007

General Manager, Goa
International School Pvt.
Ltd./Bell Towers Pvt. Ltd.



2004 – 2006

Resident Director, Frischman
(Prabhu) India

Frischmann Prabhu

2002 – 2004

Head (Planning & Design), Tata
Housing Development
Company Ltd.



1996 - 2002

Project Manager, Hotel Leela,
Goa



1994 – 1996

Chief
Engineer/Project
Management
Consultant,
Infrastructure
Projects

1985 – 1994

Director/Partner, RCC
Pipe Making &
Construction Co.

1978 – 1985

Assistant Engineer,
Public Works
Department (PWD) Goa



1974 – 1978

YAMEER ADHAR

Male

D.O.B. - 12 October, 1985

• **BA (Honours) IB** – Regent’s Business School, London, United Kingdom

Partner, Adhar
Universal Inns &
Apartments



2007- till date

Co-founder & Director,
Contentflow Technologies
Pvt. Ltd.



2009 – 2012

Head of Marketing & Business
Development, Vandana Aviation
& Aviotronics Pvt. Ltd.



2011 - 2012

Director, ARG Mercury
Waste Management Pvt.
Ltd.



2008 – 2010

Management Trainee
Business Development, DLF



2007 - 2008

Thank you

Developer Group India Pvt. Ltd.

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Global Business Park, M.G. Road
(adjacent to Guru Dronacharya
Metro Station)
Gurgaon 122002, India

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